



Product Manager/Account Manager

Arbitech is a thriving and established company recognized as the leading alternative distributor of computer products in the United States. Arbitech employees enjoy exemplary benefits and amenities, in a fast paced and fun environment. We are looking for a JR Product Manager to assist with and initiate planning of product lines and coordinate product management on both new and existing products.

Duties and responsibilities include, but not limited to:

- Assist with managing the entire product line life cycle from strategic planning to an execution of daily activities
- Set pricing levels to ensure line up is competitive and profit targets met.
- Assist in forecasting accurately the product volume requirements on a monthly basis and ensure market share objectives are achieved.
- Actively contributes to the definition of the category business plan
- Data Analytics for purchasing, management and sales
- Manage the day to day business performance through focused execution which includes:
 - Understanding competitor pricing behavior and identifying the market status
 - Understanding of the fundamentals of IT infrastructure
 - Ability to source product both for inventory and to fulfill orders
 - Review quotes and current orders to ensure maximization of assets

Candidate must possess the following:

- Bachelor degree required
- Highly analytical with the ability to think at both a high strategic level as well as a detailed level.
- Proficient in Excel and basic statistics.
- An eagerness to learn and interest in career progression.
- Previous experience in E-commerce a plus

If you are driven, resourceful, able to solve problems and think on your feet, we want to talk to you. Positive, energetic, roll up your sleeves attitude is a must. The ideal candidate will demonstrate organizational, interpersonal, analytical and problem solving skills. As well as demonstrate a high level of personal initiative without constant supervision.

